

CYNTHIA TRIPP

Berkshire Hathaway HomeServices Florida Realty
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OBJECTIVE

To give every client exceptional service dedicated toward meeting their needs and exceeding their expectations. Understanding the enormity of the home buying/selling decision, I strive to provide what all clients look for and need in an agent - honesty, trust, knowledge and most of all, results.

PROFESSIONAL EXPERIENCE

- Licensed Real Estate Sales Associate specializing in residential property since 2003; Certified Relocation Specialist in Destination Services in 2015.
- Intuitive and dedicated to assisting buyers in acquiring homes compatible with their needs and desires; and meeting seller's goals and expectations.
- Utilize a customized approach and a variety of marketing resources for consistent successful closings.
- Develop, maintain, and track personalized marketing plans tailored specifically to individual homeowners for the sale of their property.
- Effective and refined communication skills streamline negotiations and the closing process.
- Adept at contract preparation; attentive to detail and proficient with legal terms.
- Relocation Specialist assisting individuals with a diversity of needs and challenges. Enhanced knowledge of the community and local real estate market.
- Disciplined methodology and professional standard established over a previous 10+ year career in the legal field as a lead paralegal.

EDUCATION

Western Michigan University, Kalamazoo, MI
Bachelor of Science Major: Sociology Minor: Social Work
Oakland Community College, Farmington Hills, MI
Substantive Law

Brevard Co. Community College, Melbourne, FL
Real Estate Sales Licensing Course

Brookfield Global Relocation Services
Relocation Broker Certification Destination Services

Employment Record and References Available upon Request