

**Barbara C. Wall,  
Broker/Owner – President**

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### **Experience/Awards**

- Almost \$27 Million Closed in 2015
- Over \$20 Million Closed in 2014
- Over \$22 Million Closed in 2013
- Over \$16 Million Closed in 2012
- 2013 Top Producer in the Melbourne Area Association of REALTORS (award recipient)
- Top Real Estate Person in Suntree (award recipient)
- REALTOR of the Year Melbourne Area
- President/Broker: Prudential Sterling Properties
- Co-Owner of Prudential Sterling Properties since 1984
- Co-Owner of Liberty Maximum Title since 1997
- Presidents Circle, Chairman's Circle, Legend Awards - Yearly
- Outstanding Business Leader 2009 College of Business FIT

### **Education and Training**

- Bachelors Degree from Florida Atlantic University
- Graduate work at Florida Atlantic University
- Mini-Masters Graduate from Rollins College Real Estate
- Licensed since 1980
- Broker/Owner of Prudential Sterling Properties
- 1984 - present LTG Graduate of WCR Leadership Institute
- Relocation Graduate through Prudential Training
- Instructor for The Success Series at the Melbourne Area Association of REALTORS



## Leadership

- Board of Directors, Brevard Zoo
- Past District, Vice President of the Florida Association of REALTORS
- Past President of the Melbourne Area Association of REALTORS
- Executive Committee, Florida Association of Realtors
- Past Chairman of numerous committees in Melbourne Association Board of Governors
- Eau Gallie Yacht Club Board of Governors 2002 – 2007
- Advisory Board Wachovia/Wells Fargo 2005 - 2011
- Past Chairperson Underwriting Committee
- Holmes Regional Ball Director
- Melbourne Palm Bay Chamber of Commerce
- 2006, 2007, 2008 Executive Committee
- Women's College of Business Founding Board Member
- Florida Tech 2008-2010 SKILLS Expert in Residential Marketing
- Feasibility Studies for Developer Knowledge in all aspects of Real Estate Sales and 1031 Exchange High standard of ethics and substantial support system
- Expert in Residential & Commercial Real Estate, Specializing in the Luxury, Waterfront, and Island Residential Market
- Committee member for Jazzoo
- Committee member for Evening of Hope, Center for Autism, FIT
- Committee member for Safari Under The Stars
- Current Brevard County Educational Facilities Board
- Member, Florida Association of REALTORS
- Member, Space Coast Association of REALTOR