## Brevard County Local Residential Market Metrics - Q4 2017 Townhouses and Condos Municipalities and Census-Designated Places\*



Name of County, Municipality, or CDP*	Closed Sales	Y/Y % Chg.	Closed Sales Paid in Cash	Y/Y % Chg.	Median Sale Price	Y/Y % Chg.	Average Sale Price	Y/Y % Chg.
Brevard County	603	-1.0%	315	-8.7%	\$165,000	13.8%	\$199,292	8.4%
Cape Canaveral (City)	66	-9.6%	34	-10.5%	\$178,500	-8.5%	\$212,150	-0.9%
Cocoa (City)	13	-27.8%	7	-50.0%	\$109,000	165.9%	\$148,685	32.1%
Cocoa Beach (City)	65	-1.5%	29	-9.4%	\$245,000	9.7%	\$260,668	11.2%
Cocoa West (CDP)	0	-100.0%	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Grant-Valkaria (Town)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Indialantic (Town)	3	-62.5%	2	-66.7%	\$160,000	-52.9%	\$306,000	-6.9%
Indian Harbour Beach (City)	34	-5.6%	15	-11.8%	\$271,500	25.0%	\$281,830	2.5%
June Park (CDP)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Malabar (Town)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Melbourne (City)	87	14.5%	45	12.5%	\$126,000	9.6%	\$150,813	14.9%
Melbourne Beach (Town)	5	66.7%	3	50.0%	\$250,000	163.2%	\$367,000	234.6%
Melbourne Village (Town)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Merritt Island (CDP)	18	-10.0%	16	0.0%	\$97,250	-1.0%	\$158,593	-9.1%
Micco (CDP)	1	N/A	0	N/A	\$51,500	N/A	\$51,500	N/A
Mims (CDP)	2	0.0%	2	0.0%	\$33 <i>,</i> 500	-49.2%	\$33,500	-49.2%
Palm Bay (City)	47	42.4%	23	21.1%	\$92,000	27.8%	\$109,665	47.3%
Palm Shores (Town)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Port St. John (CDP)	10	900.0%	3	200.0%	\$131,450	-5.4%	\$130,990	-5.8%
Rockledge (City)	23	-34.3%	8	-61.9%	\$160,000	21.2%	\$140,351	10.1%
Satellite Beach (City)	19	-13.6%	7	-36.4%	\$275,900	28.6%	\$300,753	17.3%
Sharpes (CDP)	0	-100.0%	0	-100.0%	(No Sales)	N/A	(No Sales)	N/A
South Patrick Shores (CDP)	9	50.0%	5	25.0%	\$130,321	-8.9%	\$138,202	4.0%
Titusville (City)	61	-6.2%	34	-8.1%	\$73 <i>,</i> 500	5.2%	\$93,611	-13.5%
Viera East (CDP)	14	0.0%	8	-33.3%	\$117,500	30.6%	\$113,715	20.2%
Viera West (CDP)	19	-9.5%	13	-13.3%	\$206,900	17.6%	\$208,953	25.3%
West Melbourne (City)	9	-52.6%	6	-33.3%	\$120,000	14.3%	\$124,311	29.3%

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## Brevard County Local Residential Market Metrics - Q4 2017 Townhouses and Condos Municipalities and Census-Designated Places\*



Name of County, Municipality, or CDP*	Dollar Volume	Y/Y % Chg.	Pct. of Orig. List Price Received	Y/Y % Chg.	Median Time to Contract	Y/Y % Chg.	New Listings	Y/Y % Chg.
Brevard County	\$120.2 Million	7.3%	95.4%	1.0%	37 Days	23.3%	732	3.8%
Cape Canaveral (City)	\$14.0 Million	-10.4%	94.7%	0.9%	41 Days	-31.7%	81	-11.0%
Cocoa (City)	\$1.9 Million	-4.6%	94.9%	4.3%	57 Days	256.3%	18	-25.0%
Cocoa Beach (City)	\$16.9 Million	9.5%	95.2%	1.5%	36 Days	-33.3%	73	-7.6%
Cocoa West (CDP)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	2	100.0%
Grant-Valkaria (Town)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
Indialantic (Town)	\$918,000	-65.1%	94.2%	-4.7%	7 Days	-74.1%	6	-25.0%
Indian Harbour Beach (City)	\$9.6 Million	-3.2%	95.8%	-1.2%	36 Days	125.0%	40	14.3%
June Park (CDP)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
Malabar (Town)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
Melbourne (City)	\$13.1 Million	31.5%	94.9%	0.5%	34 Days	21.4%	107	5.9%
Melbourne Beach (Town)	\$1.8 Million	457.7%	90.6%	0.1%	21 Days	-12.5%	10	900.0%
Melbourne Village (Town)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
Merritt Island (CDP)	\$2.9 Million	-18.1%	94.2%	2.6%	27 Days	-62.5%	36	24.1%
Micco (CDP)	\$51,500	N/A	100.0%	N/A	9 Days	N/A	1	N/A
Mims (CDP)	\$67,000	-49.2%	64.1%	-20.5%	277 Days	-42.8%	0	-100.0%
Palm Bay (City)	\$5.2 Million	109.7%	96.4%	1.7%	34 Days	126.7%	36	5.9%
Palm Shores (Town)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
Port St. John (CDP)	\$1.3 Million	842.4%	94.6%	2.0%	75 Days	-18.5%	8	-38.5%
Rockledge (City)	\$3.2 Million	-27.7%	93.9%	-2.0%	32 Days	100.0%	19	-44.1%
Satellite Beach (City)	\$5.7 Million	1.3%	95.4%	0.2%	52 Days	4.0%	38	58.3%
Sharpes (CDP)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
South Patrick Shores (CDP)	\$1.2 Million	56.0%	95.1%	4.9%	48 Days	-27.3%	12	9.1%
Titusville (City)	\$5.7 Million	-18.8%	96.2%	2.4%	19 Days	-47.2%	71	29.1%
Viera East (CDP)	\$1.6 Million	20.2%	95.9%	7.3%	37 Days	0.0%	6	-53.8%
Viera West (CDP)	\$4.0 Million	13.4%	98.0%	2.4%	42 Days	50.0%	17	30.8%
West Melbourne (City)	\$1.1 Million	-38.8%	94.1%	0.1%	41 Days	-8.9%	15	-11.8%

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## Brevard County Local Residential Market Metrics - Q4 2017 Townhouses and Condos Municipalities and Census-Designated Places\*



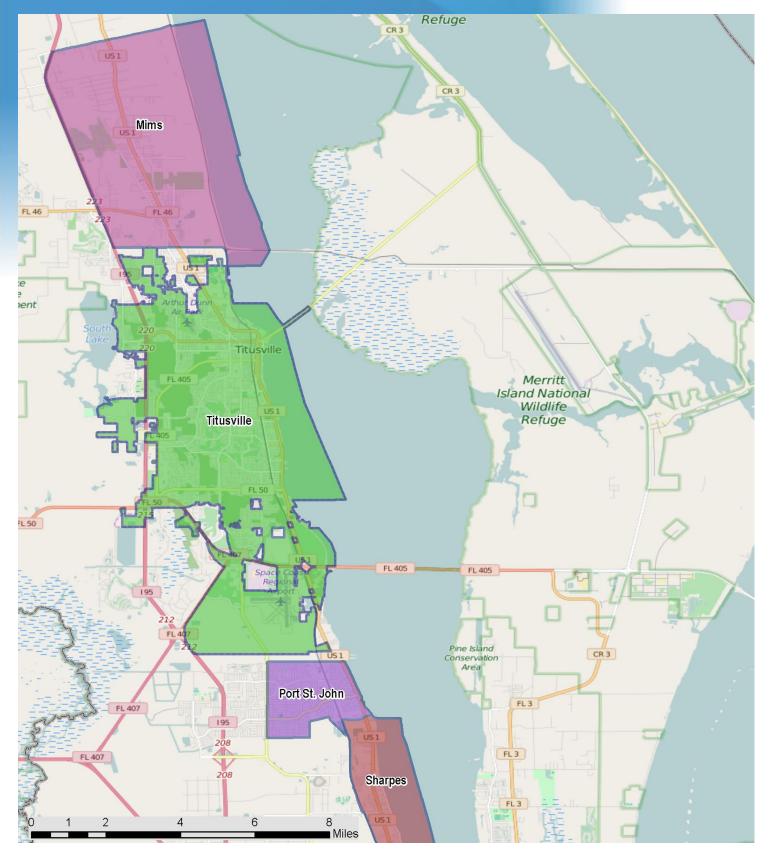
Name of County, Municipality, or CDP*	New Pending Sales	Y/Y % Chg.	Pending Inventory	Y/Y % Chg.	Active Inventory	Y/Y % Chg.	Months Supply of Inventory	Y/Y % Chg.
Brevard County	628	10.0%	326	16.8%	730	-6.9%	3.3	-8.3%
Cape Canaveral (City)	70	-5.4%	24	-11.1%	89	-21.9%	3.1	-22.5%
Cocoa (City)	14	-6.7%	7	-12.5%	21	-16.0%	4.4	-22.8%
Cocoa Beach (City)	63	-3.1%	25	-10.7%	83	-11.7%	3.2	-8.6%
Cocoa West (CDP)	0	-100.0%	0	-100.0%	2	100.0%	12.0	500.0%
Grant-Valkaria (Town)	0	N/A	0	N/A	0	N/A	0.0	N/A
Indialantic (Town)	3	0.0%	2	-50.0%	14	7.7%	6.0	160.9%
Indian Harbour Beach (City)	33	22.2%	9	-18.2%	37	-17.8%	3.4	-10.5%
June Park (CDP)	0	N/A	0	N/A	0	-100.0%	0.0	N/A
Malabar (Town)	0	N/A	0	N/A	0	N/A	0.0	N/A
Melbourne (City)	99	39.4%	57	26.7%	95	-8.7%	3.4	-10.5%
Melbourne Beach (Town)	6	50.0%	3	50.0%	7	600.0%	4.9	390.0%
Melbourne Village (Town)	0	N/A	0	N/A	0	N/A	0.0	N/A
Merritt Island (CDP)	22	10.0%	11	0.0%	41	-38.8%	4.9	-33.8%
Micco (CDP)	2	N/A	1	N/A	0	N/A	0.0	N/A
Mims (CDP)	3	200.0%	1	N/A	12	-65.7%	13.1	-53.2%
Palm Bay (City)	35	45.8%	15	87.5%	24	26.3%	1.8	20.0%
Palm Shores (Town)	0	N/A	0	N/A	0	N/A	0.0	N/A
Port St. John (CDP)	11	175.0%	3	0.0%	6	-25.0%	2.1	-82.5%
Rockledge (City)	19	-44.1%	7	-46.2%	15	-16.7%	1.7	13.3%
Satellite Beach (City)	28	-34.9%	60	62.2%	50	51.5%	7.9	125.7%
Sharpes (CDP)	0	N/A	0	N/A	1	N/A	12.0	N/A
South Patrick Shores (CDP)	7	16.7%	1	-75.0%	9	-10.0%	2.8	-46.2%
Titusville (City)	62	8.8%	20	0.0%	47	0.0%	2.3	-4.2%
Viera East (CDP)	8	-46.7%	1	-66.7%	2	-60.0%	0.5	-58.3%
Viera West (CDP)	18	0.0%	4	-20.0%	12	50.0%	1.8	5.9%
West Melbourne (City)	10	-16.7%	8	14.3%	7	-30.0%	1.4	-17.6%

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Brevard County Local Residential Market Metrics - Q4 2017 Reference Map - Northern Brevard County Municipalities and Census-Designated Places\*

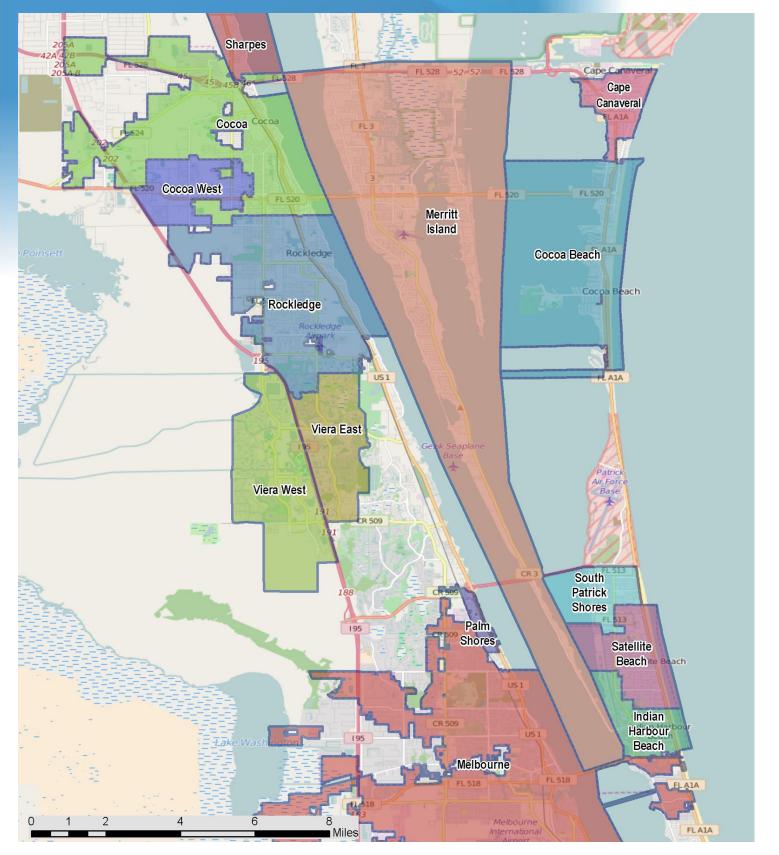




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Brevard County Local Residential Market Metrics - Q4 2017 Reference Map - Central Brevard County Municipalities and Census-Designated Places\*

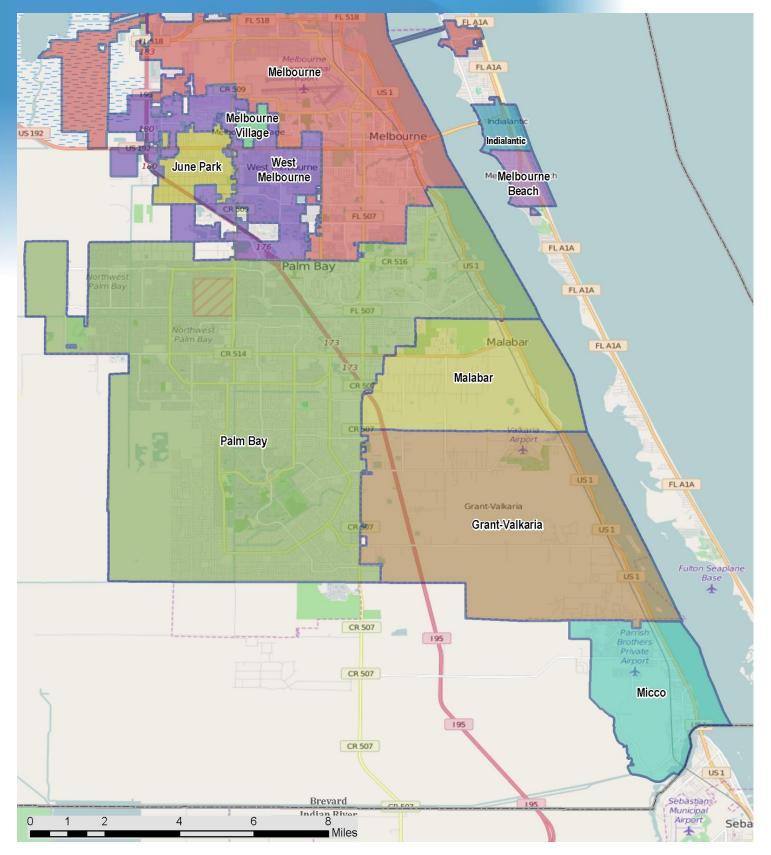




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Brevard County Local Residential Market Metrics - Q4 2017 Reference Map - Southern Brevard County Municipalities and Census-Designated Places\*





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