

Indian River County Local Residential Market Metrics - Q1 2018

Townhouses and Condos

Municipalities and Census-Designated Places*



| Name of County, Municipality, or CDP* | Closed Sales | Y/Y % Chg. | Closed Sales Paid in Cash | Y/Y % Chg. | Median Sale Price | Y/Y % Chg. | Average Sale Price | Y/Y % Chg. |
|---------------------------------------|--------------|------------|---------------------------|------------|-------------------|------------|--------------------|------------|
| Indian River County | 173 | -12.2% | 135 | -4.9% | \$130,000 | 6.6% | \$221,053 | -17.8% |
| 32948 - Fellsmere | 0 | N/A | 0 | N/A | (No Sales) | N/A | (No Sales) | N/A |
| 32958 - Sebastian | 8 | -42.9% | 7 | 40.0% | \$149,998 | 4.2% | \$171,250 | 20.4% |
| 32960 - Vero Beach | 28 | -28.2% | 18 | -25.0% | \$104,000 | 1.0% | \$104,853 | -5.9% |
| 32962 - Vero Beach | 53 | 29.3% | 43 | 26.5% | \$80,000 | 0.0% | \$86,188 | 2.4% |
| 32963 - Vero Beach | 54 | 5.9% | 45 | 15.4% | \$400,000 | -8.0% | \$453,387 | -30.8% |
| 32966 - Vero Beach | 14 | -30.0% | 10 | -33.3% | \$125,000 | 13.1% | \$121,850 | 10.5% |
| 32967 - Vero Beach | 16 | -50.0% | 12 | -52.0% | \$164,000 | 11.2% | \$198,719 | -16.1% |
| 32968 - Vero Beach | 0 | N/A | 0 | N/A | (No Sales) | N/A | (No Sales) | N/A |

*Florida municipalities consist of incorporated cities, towns, and villages. Florida law makes no distinction between these three types. CDPs are unincorporated communities identified and delineated each decennial U.S. Census for statistical purposes only (so their boundaries have no political meaning). Boundaries used for this report are as of Jan. 1, 2015. Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Monday, May 14, 2018. Next quarterly data release is Wednesday, August 8, 2018.

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| Name of County, Municipality, or CDP* | Dollar Volume | Y/Y % Chg. | Pct. of Orig. List Price Received | Y/Y % Chg. | Median Time to Contract | Y/Y % Chg. | New Listings | Y/Y % Chg. |
|---------------------------------------|----------------|------------|-----------------------------------|------------|-------------------------|------------|--------------|------------|
| Indian River County | \$38.2 Million | -27.8% | 95.1% | 0.7% | 46 Days | -13.2% | 398 | 23.6% |
| 32948 - Fellsmere | (No Sales) | N/A | (No Sales) | N/A | (No Sales) | N/A | 0 | N/A |
| 32958 - Sebastian | \$1.4 Million | -31.2% | 93.7% | -2.3% | 57 Days | -9.5% | 40 | 29.0% |
| 32960 - Vero Beach | \$2.9 Million | -32.4% | 96.8% | 2.0% | 22 Days | -48.8% | 45 | -6.3% |
| 32962 - Vero Beach | \$4.6 Million | 32.3% | 94.7% | -1.5% | 24 Days | 4.3% | 107 | 24.4% |
| 32963 - Vero Beach | \$24.5 Million | -26.8% | 95.3% | 2.4% | 83 Days | -37.6% | 130 | 46.1% |
| 32966 - Vero Beach | \$1.7 Million | -22.7% | 96.1% | 3.3% | 18 Days | -71.4% | 34 | 30.8% |
| 32967 - Vero Beach | \$3.2 Million | -58.1% | 93.0% | -0.3% | 104 Days | 26.8% | 42 | 5.0% |
| 32968 - Vero Beach | (No Sales) | N/A | (No Sales) | N/A | (No Sales) | N/A | 0 | -100.0% |

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| Name of County, Municipality, or CDP* | New Pending Sales | Y/Y % Chg. | Pending Inventory | Y/Y % Chg. | Active Inventory | Y/Y % Chg. | Months Supply of Inventory | Y/Y % Chg. |
|---------------------------------------|-------------------|------------|-------------------|------------|------------------|------------|----------------------------|------------|
| Indian River County | 275 | 4.6% | 151 | 15.3% | 415 | 15.9% | 6.5 | 18.2% |
| 32948 - Fellsmere | 0 | N/A | 0 | N/A | 0 | N/A | 0.0 | N/A |
| 32958 - Sebastian | 19 | 0.0% | 9 | 28.6% | 28 | 7.7% | 5.9 | -1.7% |
| 32960 - Vero Beach | 38 | -19.1% | 18 | -5.3% | 39 | 44.4% | 4.4 | 57.1% |
| 32962 - Vero Beach | 84 | 50.0% | 38 | 35.7% | 55 | -3.5% | 3.4 | -10.5% |
| 32963 - Vero Beach | 88 | 11.4% | 63 | 26.0% | 213 | 17.7% | 11.5 | 29.2% |
| 32966 - Vero Beach | 23 | 15.0% | 9 | 12.5% | 25 | -7.4% | 3.8 | 0.0% |
| 32967 - Vero Beach | 23 | -45.2% | 14 | -26.3% | 55 | 44.7% | 5.9 | 34.1% |
| 32968 - Vero Beach | 0 | N/A | 0 | N/A | 0 | -100.0% | 0.0 | N/A |

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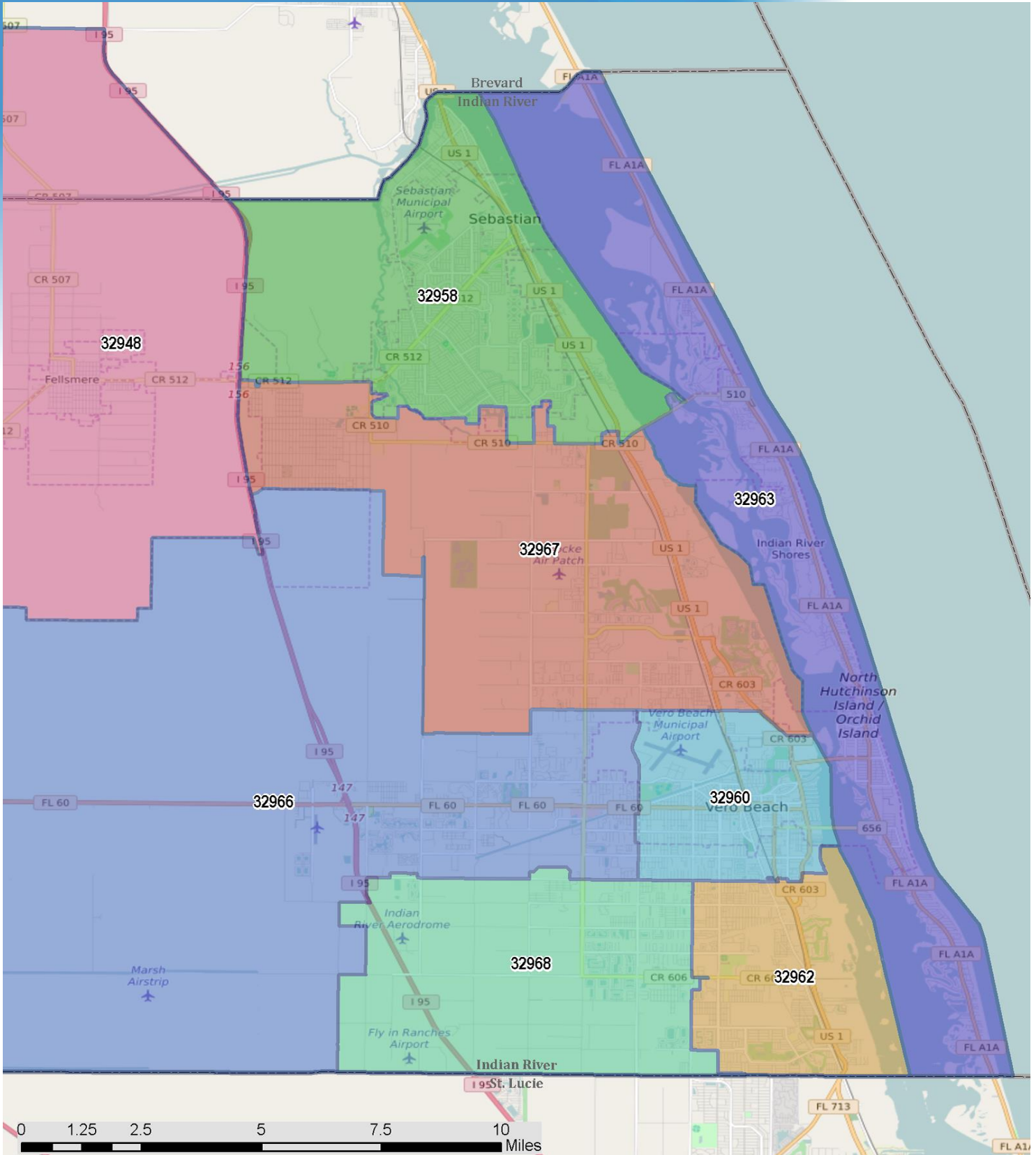
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Reference Map

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