# Brevard County Local Residential Market Metrics - Q3 2018 Townhouses and Condos Municipalities and Census-Designated Places\*



| Name of County, Municipality, or CDP* | Closed Sales | Y/Y % Chg. | Closed Sales<br>Paid in Cash | Y/Y % Chg. | Median Sale<br>Price | Y/Y % Chg. | Average Sale<br>Price | Y/Y % Chg. |
|---------------------------------------|--------------|------------|------------------------------|------------|----------------------|------------|-----------------------|------------|
| Brevard County                        | 716          | 14.4%      | 342                          | 12.9%      | \$174,950            | 9.3%       | \$208,460             | 11.7%      |
| Cape Canaveral (City)                 | 82           | -6.8%      | 38                           | -15.6%     | \$220,000            | 35.0%      | \$220,517             | 12.1%      |
| Cocoa (City)                          | 15           | 50.0%      | 8                            | 0.0%       | \$164,000            | 248.9%     | \$226,733             | 96.6%      |
| Cocoa Beach (City)                    | 89           | 15.6%      | 43                           | 16.2%      | \$253,000            | 5.4%       | \$277,650             | 9.2%       |
| Cocoa West (CDP)                      | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Grant-Valkaria (Town)                 | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Indialantic (Town)                    | 10           | 42.9%      | 6                            | 500.0%     | \$410,000            | 8.8%       | \$361,550             | 1.7%       |
| Indian Harbour Beach (City)           | 30           | 7.1%       | 12                           | 9.1%       | \$243,000            | 5.0%       | \$304,943             | 15.2%      |
| June Park (CDP)                       | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Malabar (Town)                        | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Melbourne (City)                      | 100          | 19.0%      | 50                           | 11.1%      | \$160,000            | 28.0%      | \$151,086             | 12.8%      |
| Melbourne Beach (Town)                | 2            | 0.0%       | 2                            | N/A        | \$225,000            | -9.1%      | \$225,000             | -9.1%      |
| Melbourne Village (Town)              | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Merritt Island (CDP)                  | 55           | 139.1%     | 23                           | 109.1%     | \$120,000            | 0.0%       | \$175,690             | 32.7%      |
| Micco (CDP)                           | 1            | N/A        | 1                            | N/A        | \$105,000            | N/A        | \$105,000             | N/A        |
| Mims (CDP)                            | 0            | -100.0%    | 0                            | -100.0%    | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Palm Bay (City)                       | 36           | 12.5%      | 22                           | 46.7%      | \$92,500             | -1.6%      | \$106,387             | 9.1%       |
| Palm Shores (Town)                    | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Port St. John (CDP)                   | 7            | -41.7%     | 3                            | -57.1%     | \$130,000            | 0.3%       | \$131,186             | 2.3%       |
| Rockledge (City)                      | 25           | 19.0%      | 5                            | -54.5%     | \$160,000            | 3.8%       | \$152,279             | 0.7%       |
| Satellite Beach (City)                | 24           | -4.0%      | 7                            | -12.5%     | \$296,000            | 16.5%      | \$312,304             | 17.1%      |
| Sharpes (CDP)                         | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| South Patrick Shores (CDP)            | 13           | 44.4%      | 4                            | -33.3%     | \$210,000            | 10.5%      | \$213,531             | 20.0%      |
| Titusville (City)                     | 76           | 52.0%      | 51                           | 75.9%      | \$80,000             | 6.7%       | \$98,674              | -11.4%     |
| Viera East (CDP)                      | 8            | -38.5%     | 4                            | 0.0%       | \$134,225            | 13.8%      | \$130,556             | 16.6%      |
| Viera West (CDP)                      | 22           | -4.3%      | 13                           | 44.4%      | \$223,500            | 16.4%      | \$220,244             | 17.4%      |
| West Melbourne (City)                 | 16           | 14.3%      | 6                            | -14.3%     | \$118,700            | 1.0%       | \$114,731             | -0.2%      |

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# Brevard County Local Residential Market Metrics - Q3 2018 Townhouses and Condos Municipalities and Census-Designated Places\*



| Name of County, Municipality, or CDP* | Dollar Volume   | Y/Y % Chg. | Pct. of Orig. List<br>Price Received | Y/Y % Chg. | Median Time to<br>Contract | Y/Y % Chg. | New Listings | Y/Y % Chg. |
|---------------------------------------|-----------------|------------|--------------------------------------|------------|----------------------------|------------|--------------|------------|
| Brevard County                        | \$149.3 Million | 27.8%      | 95.4%                                | -0.3%      | 30 Days                    | 0.0%       | 881          | 15.0%      |
| Cape Canaveral (City)                 | \$18.1 Million  | 4.5%       | 93.7%                                | -1.7%      | 49 Days                    | 69.0%      | 99           | -7.5%      |
| Cocoa (City)                          | \$3.4 Million   | 194.9%     | 95.4%                                | -2.2%      | 16 Days                    | -54.3%     | 22           | 37.5%      |
| Cocoa Beach (City)                    | \$24.7 Million  | 26.2%      | 93.6%                                | -1.5%      | 50 Days                    | 28.2%      | 102          | 9.7%       |
| Cocoa West (CDP)                      | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 0            | N/A        |
| Grant-Valkaria (Town)                 | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 0            | N/A        |
| Indialantic (Town)                    | \$3.6 Million   | 45.3%      | 92.2%                                | -3.3%      | 8 Days                     | -91.8%     | 12           | 50.0%      |
| Indian Harbour Beach (City)           | \$9.1 Million   | 23.4%      | 95.8%                                | 1.1%       | 28 Days                    | -44.0%     | 48           | 60.0%      |
| June Park (CDP)                       | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 0            | N/A        |
| Malabar (Town)                        | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 0            | N/A        |
| Melbourne (City)                      | \$15.1 Million  | 34.3%      | 95.8%                                | -0.2%      | 26 Days                    | 36.8%      | 101          | -12.9%     |
| Melbourne Beach (Town)                | \$450,000       | -9.1%      | 90.5%                                | -7.0%      | 40 Days                    | -27.3%     | 5            | 0.0%       |
| Melbourne Village (Town)              | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 0            | N/A        |
| Merritt Island (CDP)                  | \$9.7 Million   | 217.4%     | 91.7%                                | -1.1%      | 6 Days                     | -89.5%     | 48           | 71.4%      |
| Micco (CDP)                           | \$105,000       | N/A        | 91.3%                                | N/A        | 39 Days                    | N/A        | 0            | -100.0%    |
| Mims (CDP)                            | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 2            | -33.3%     |
| Palm Bay (City)                       | \$3.8 Million   | 22.8%      | 95.5%                                | -0.8%      | 13 Days                    | -50.0%     | 44           | -2.2%      |
| Palm Shores (Town)                    | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 0            | N/A        |
| Port St. John (CDP)                   | \$918,302       | -40.3%     | 94.8%                                | -2.1%      | 35 Days                    | 66.7%      | 1            | -90.0%     |
| Rockledge (City)                      | \$3.8 Million   | 19.8%      | 96.9%                                | 0.0%       | 32 Days                    | 23.1%      | 33           | 32.0%      |
| Satellite Beach (City)                | \$7.5 Million   | 12.4%      | 96.5%                                | 0.7%       | 45 Days                    | -26.2%     | 36           | 44.0%      |
| Sharpes (CDP)                         | (No Sales)      | N/A        | (No Sales)                           | N/A        | (No Sales)                 | N/A        | 1            | 0.0%       |
| South Patrick Shores (CDP)            | \$2.8 Million   | 73.3%      | 97.5%                                | 2.6%       | 13 Days                    | -45.8%     | 9            | 28.6%      |
| Titusville (City)                     | \$7.5 Million   | 34.6%      | 95.2%                                | -0.8%      | 22 Days                    | 4.8%       | 85           | 41.7%      |
| Viera East (CDP)                      | \$1.0 Million   | -28.2%     | 96.3%                                | 2.3%       | 13 Days                    | -53.6%     | 9            | -25.0%     |
| Viera West (CDP)                      | \$4.8 Million   | 12.3%      | 97.9%                                | 0.9%       | 24 Days                    | 14.3%      | 35           | 59.1%      |
| West Melbourne (City)                 | \$1.8 Million   | 14.0%      | 96.0%                                | -1.6%      | 26 Days                    | 8.3%       | 15           | 15.4%      |

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# Brevard County Local Residential Market Metrics - Q3 2018 Townhouses and Condos Municipalities and Census-Designated Places\*



| Name of County, Municipality, or CDP* | New Pending<br>Sales | Y/Y % Chg. | Pending<br>Inventory | Y/Y % Chg. | Active Inventory | Y/Y % Chg. | Months Supply of Inventory | Y/Y % Chg. |
|---------------------------------------|----------------------|------------|----------------------|------------|------------------|------------|----------------------------|------------|
| Brevard County                        | 734                  | 10.0%      | 412                  | 15.4%      | 819              | 10.8%      | 3.5                        | 2.9%       |
| Cape Canaveral (City)                 | 84                   | -9.7%      | 37                   | 27.6%      | 93               | -6.1%      | 3.3                        | -2.9%      |
| Cocoa (City)                          | 20                   | 81.8%      | 8                    | 14.3%      | 20               | -4.8%      | 4.0                        | -2.4%      |
| Cocoa Beach (City)                    | 92                   | 19.5%      | 31                   | -11.4%     | 121              | 21.0%      | 4.5                        | 15.4%      |
| Cocoa West (CDP)                      | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Grant-Valkaria (Town)                 | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Indialantic (Town)                    | 12                   | 140.0%     | 2                    | -33.3%     | 10               | -9.1%      | 4.1                        | 2.5%       |
| Indian Harbour Beach (City)           | 31                   | 34.8%      | 17                   | 21.4%      | 47               | 38.2%      | 4.3                        | 38.7%      |
| June Park (CDP)                       | 0                    | N/A        | 0                    | N/A        | 1                | N/A        | 0.0                        | N/A        |
| Malabar (Town)                        | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Melbourne (City)                      | 86                   | -14.9%     | 23                   | -54.0%     | 87               | -2.2%      | 2.5                        | -24.2%     |
| Melbourne Beach (Town)                | 3                    | 0.0%       | 2                    | 0.0%       | 3                | -25.0%     | 1.9                        | -40.6%     |
| Melbourne Village (Town)              | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Merritt Island (CDP)                  | 37                   | 48.0%      | 13                   | 30.0%      | 47               | 56.7%      | 4.2                        | 20.0%      |
| Micco (CDP)                           | 1                    | N/A        | 0                    | N/A        | 0                | -100.0%    | 0.0                        | N/A        |
| Mims (CDP)                            | 0                    | -100.0%    | 0                    | -100.0%    | 4                | -76.5%     | 5.3                        | -71.4%     |
| Palm Bay (City)                       | 43                   | -18.9%     | 15                   | -51.6%     | 24               | -11.1%     | 1.6                        | -30.4%     |
| Palm Shores (Town)                    | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Port St. John (CDP)                   | 6                    | -45.5%     | 0                    | -100.0%    | 2                | -83.3%     | 0.7                        | -87.3%     |
| Rockledge (City)                      | 37                   | 42.3%      | 24                   | 60.0%      | 12               | -20.0%     | 1.6                        | 6.7%       |
| Satellite Beach (City)                | 29                   | 31.8%      | 77                   | 54.0%      | 49               | 6.5%       | 5.9                        | -15.7%     |
| Sharpes (CDP)                         | 0                    | N/A        | 0                    | N/A        | 1                | 0.0%       | 6.0                        | 50.0%      |
| South Patrick Shores (CDP)            | 11                   | 37.5%      | 6                    | 100.0%     | 7                | 75.0%      | 2.0                        | 53.8%      |
| Titusville (City)                     | 77                   | 51.0%      | 23                   | 0.0%       | 58               | 34.9%      | 2.5                        | 25.0%      |
| Viera East (CDP)                      | 5                    | -61.5%     | 3                    | -62.5%     | 3                | -25.0%     | 0.9                        | 0.0%       |
| Viera West (CDP)                      | 25                   | 13.6%      | 11                   | 83.3%      | 29               | 107.1%     | 4.6                        | 130.0%     |
| West Melbourne (City)                 | 16                   | 23.1%      | 11                   | 57.1%      | 11               | 120.0%     | 2.0                        | 122.2%     |

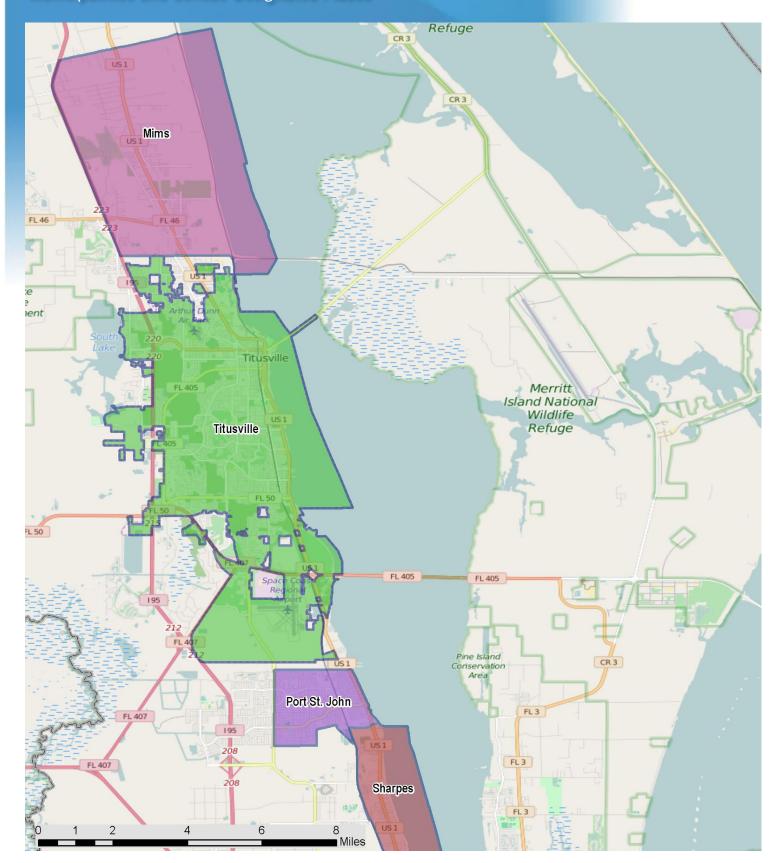
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# Brevard County Local Residential Market Metrics - Q3 2018 Reference Map - Northern Brevard County Municipalities and Census-Designated Places\*





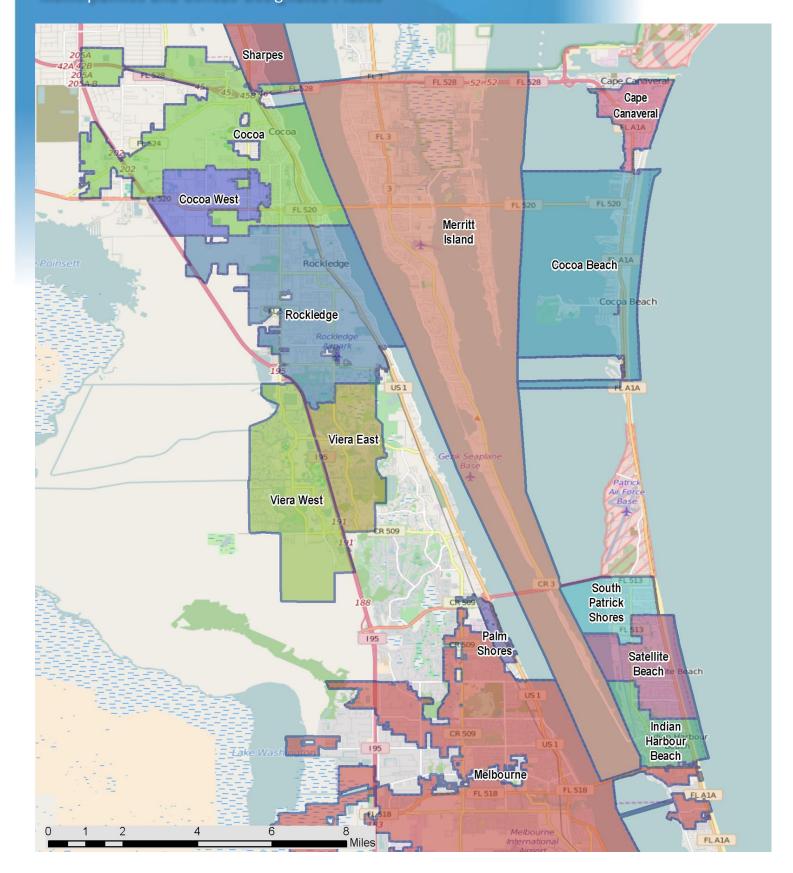
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# Brevard County Local Residential Market Metrics - Q3 2018 Reference Map - Central Brevard County Municipalities and Census-Designated Places\*





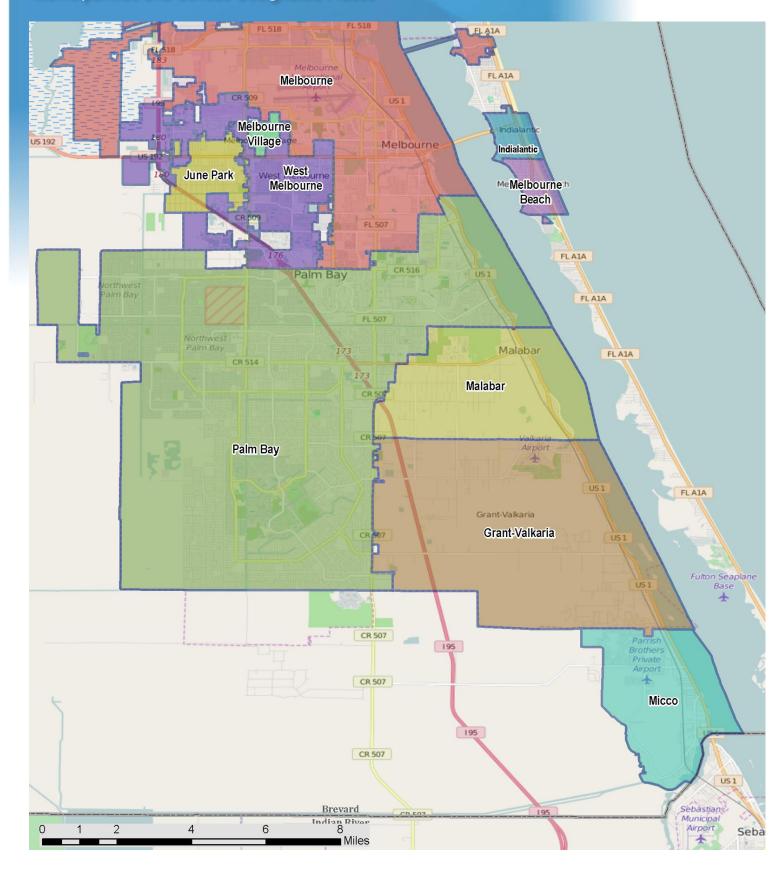
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# Brevard County Local Residential Market Metrics - Q3 2018 Reference Map - Southern Brevard County Municipalities and Census-Designated Places\*





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